



BUILDN'KO.
INVESTMENTS

**PROMOTING
DEVELOPMENT
IN AFRICA**

COMPANY
PROFILE
2022

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WE ARE

An investment company focused on creating value within Africa. Investing in unconnected and in operational companies. Building development in both private and public sector.

Resources of BUILDN'KO are structured around 3 business pillars of development through advisory, trade, and investments.

OUR LEADERSHIP

- Executive education taken in Harvard, London Business School & Boston University.
- Successfully delivered transactions over 3 Billion USD globally.
- Advised United Nations Deputy SG on PPP models for sustainable development.
- Previous members in Young Presidents Organisation South Africa & Washington DC.

TRADE

INTER-AFRICAN
COMMODITY TRADING



ADVISORY

ADVISORY SERVICES FOR
INDUSTRY AND INFRASTRUCTURE
DEVELOPMENT



INVESTMENTS

SERIAL
ENTERPENEURSHIP

ANGEL INVESTMENTS



“INVEST AND BUILD”

BUILDN’KO is an investment holding company that invests in creating value for its own corporations. Through unconnected and in operational companies that service both private and public sector. With embedding strategic directions of the United Nations Sustainable Development Goals, African Union, and the African Continental Free Trade Agreement, BUILDN’KO is purely focused on Africa.

We are an independent entity privately owned, which provides us with the flexibility and ability to move quickly and commit when decisions are made.

We have a history of building long-term relationships with our investee companies, business partners, and other stakeholders.

**The diversified resources are structured around
development of three business pillars**



Advisory



Trade



Investments

Investment Company Equity Structure

BUILDN'KO.

INVESTMENTS

100% Privately Owned

ADVISORY



Dubai, UAE
35% Equity Ownership

Industry and Infrastructure Development

TRADE



Egypt, Burkina Faso, Rwanda
33% Equity Ownership

Inter-African Trading

INVESTMENT

burnalong

Baltimore, USA
Angel Investment

Technology



Cairo, Egypt
100%

Commodity



Cairo, Egypt
25%

Sports



Cairo, Egypt
13%

F&B



Angel Investment in 2016
Exit 2021

Agriculture



Cairo, Egypt
Underdevelopment 2023

Technology

“OUR PRINCIPLES”

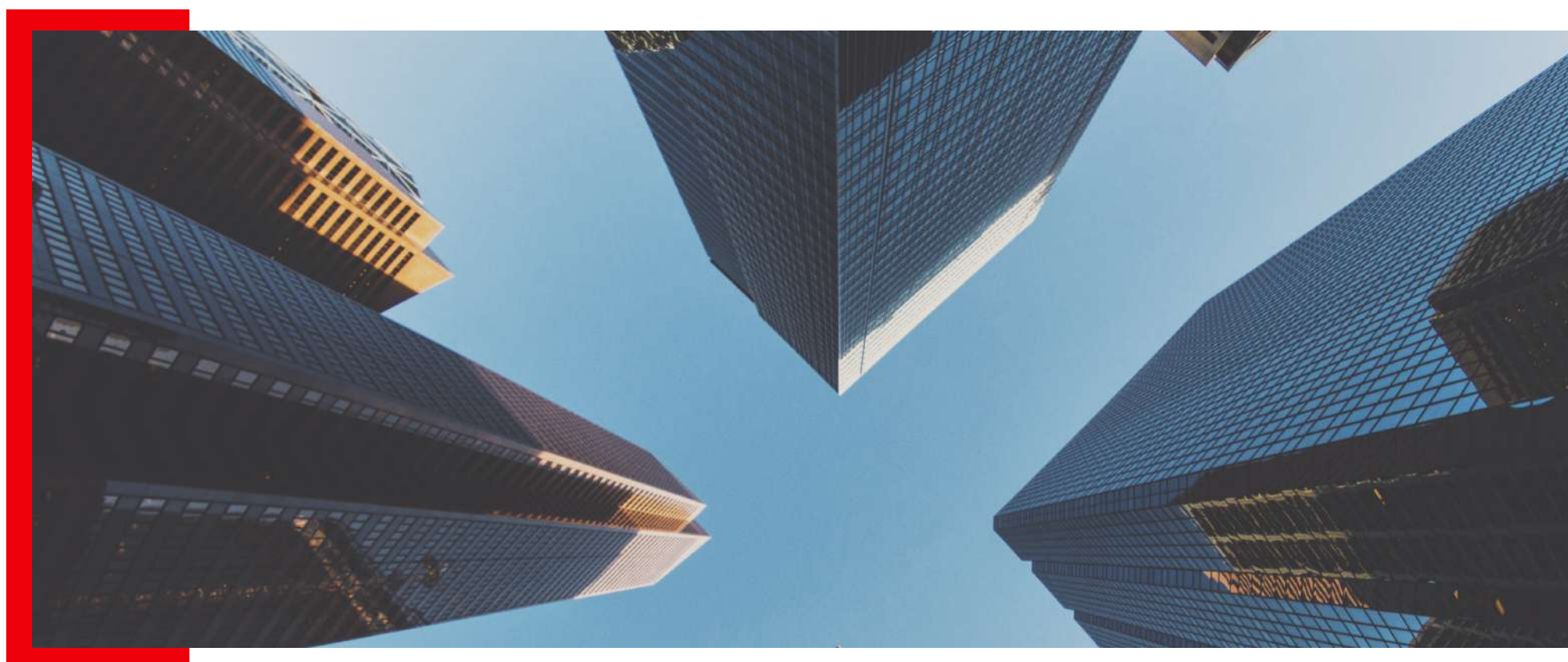
EQUALITY



TRANSPARENCY



COMMITMENT



OUR VISION

Becoming a strong private development arm in Africa.

OUR STRATEGY

Our diverse international team has decades of experiences and has built healthy and solid relationships, specifically in high-growth markets.

Experience of team has completed major transactions in various industries (water, power, telecommunications, and trade) worth over 3 Billion USD.

Utilising our management and strategic expertise, global network, and long-standing partnerships, we add value to projects.

We focus on strategic positions in high-growth and respectable companies in the sectors that compliment our business pillars.

ADVISORY

Developing projects and structure between financial institutions, governments, and infrastructure developers.

Focus on Social and Economic Development in Africa.



WATER



POWER



TRADE

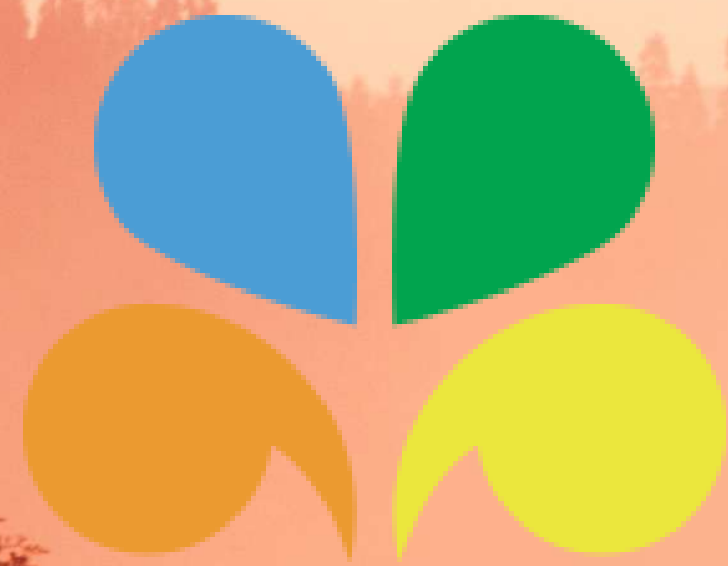


TELECOMMUNICATIONS



INDUSTRY





AIDMTM
AFRICAN INITIATIVE FOR
DEVELOPING MARKETS

35%

SHARES

Dubai

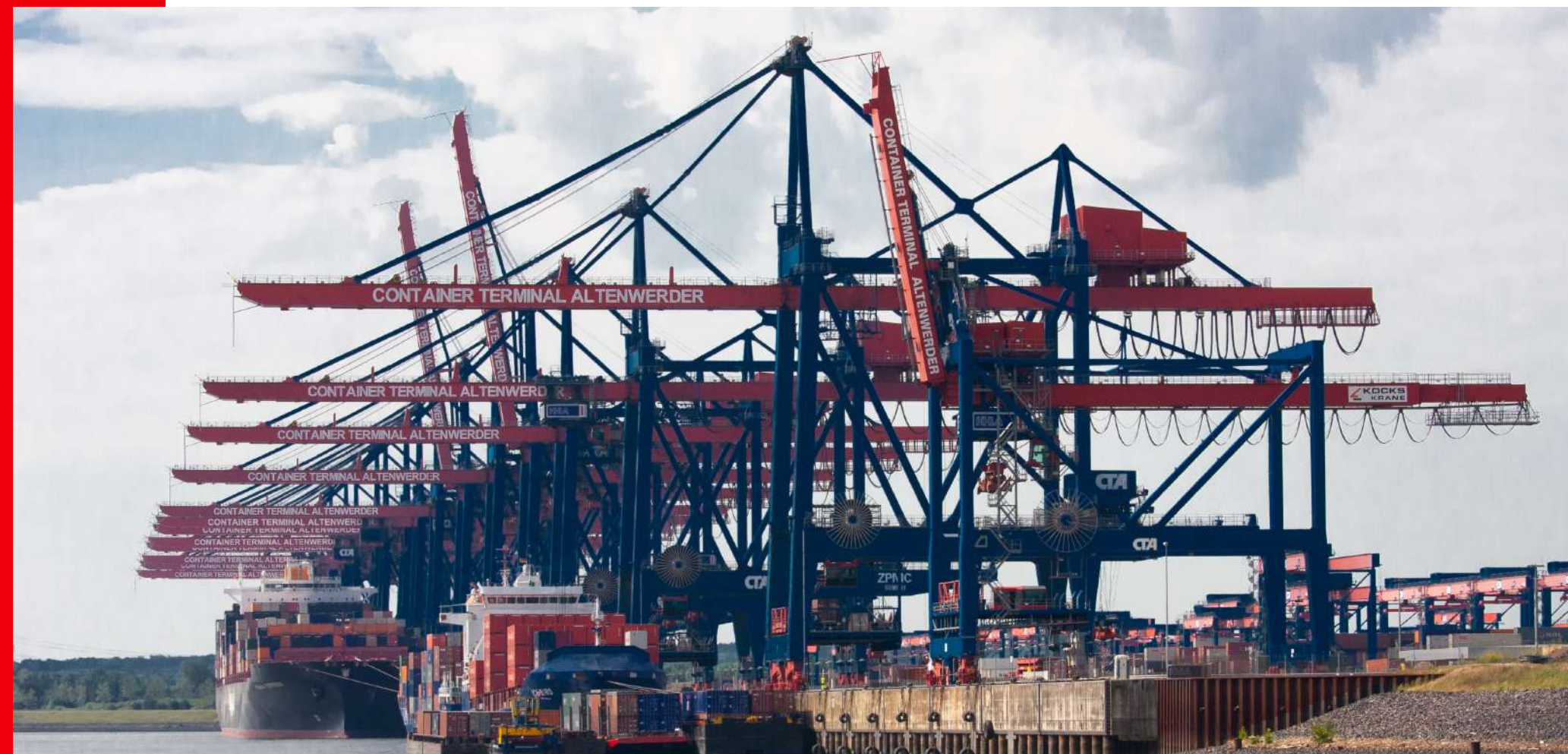
EXISTING

A DRIVEN DEVELOPMENT INITIATIVE

AFRICAN INITIATIVE FOR DEVELOPING MARKETS (AIDM)

is an advisory firm that is an impact driven business initiative

focusing on key pillars for social and economic development as an initiative to bridge the gap facing humanity



OUR STRATEGY

Building a foundation of Structure for long-term reliability and resilience.

Reduction and mitigating of risks of our investments in Africa via a sound corporate strategy that is constantly reviewed

Build with Reputable and referenced partners

AIDM partnership JV / equity Development model

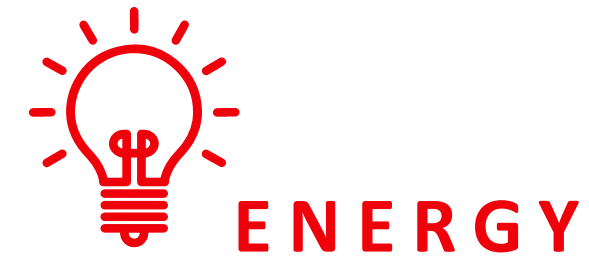
Generate growing Cash Flow from Trade



BUSINESS UNITS



With the specter of climate change threatening long-term human survival in sub-Saharan Africa, potable water is fast becoming a potential conflict-resource. Fortunately, AIDM and our partners have been managing hydration systems for nearly two decades, and continue to go on strong.



AIDM invests in transforming Africa's agricultural market to one of environmental sustainability on a scale that accommodates the continent's growing population. We ensure that our clients and partners have access to top managerial expertise in agrarian distribution and food safety practices.



AIDM works to import/export trading relationships across a wide berth of African markets. We manage our import and distribution accounts and submit all prospective commodities to a rigorous internal product review prior to opening channels of inquiry with potential trading partners.



AIDM invests in Africa's growing clean energy sector, fuelling a continent-wide green industrial revolution. Renewable energy ventures, we are already engaged in large-scale natural gas generation and distribution operations, connected to a million African households.

ADVISORY DEVELOPERS



FINANCIAL ADVISORY SERVICES

BUILDN'KO INVESTMENTS FOCUS IS ON AFRICA

Understanding the difficulty of raising capital in Africa for central banks, financial institutions, developers for both private and public sector funding.

BUILDN'KO Investments focus is on Africa, with expertise in financial structuring and trading solutions.

Having relationships with financial facilitators and lenders such as DFI's, investors, export credit agencies, and EPC companies.

Through the global partner network, such financial services cover structured trade and commodity finance guarantee and alternative structures export and structured project finance impact investment



AIDM REFERENCES

CONCLUDED +300 MILLION DOLLARS

IN 2018



Advisory Scope: 200M USD

Model: 25 years concessions
Build operate and transfer

Scope: Advisory for Bulk Water Supply

Type: Water treatment plant

Size: 40,000 cubic meters

THE COMPANY ADVISED

METITO



Client: Afrigate; Technology: Securiport

Award: Civil Aviation & immigration security services
Border Control network installation & communications

Scope: Design, Install, and Maintain

Country: Mali (All airports)

Concessions: 7 years

THE COMPANY ADVISED



AIDM REFERENCES

CONCLUDED +300 MILLION DOLLARS

IN 2020



Advisory Scope: 4 Million USD

Client: OCP Morocco

Size: 9,000 tons of bulk ammonium nitrate

Product: bulk ammonium nitrate

THE COMPANY ADVISED



Award: 12 Million EUR

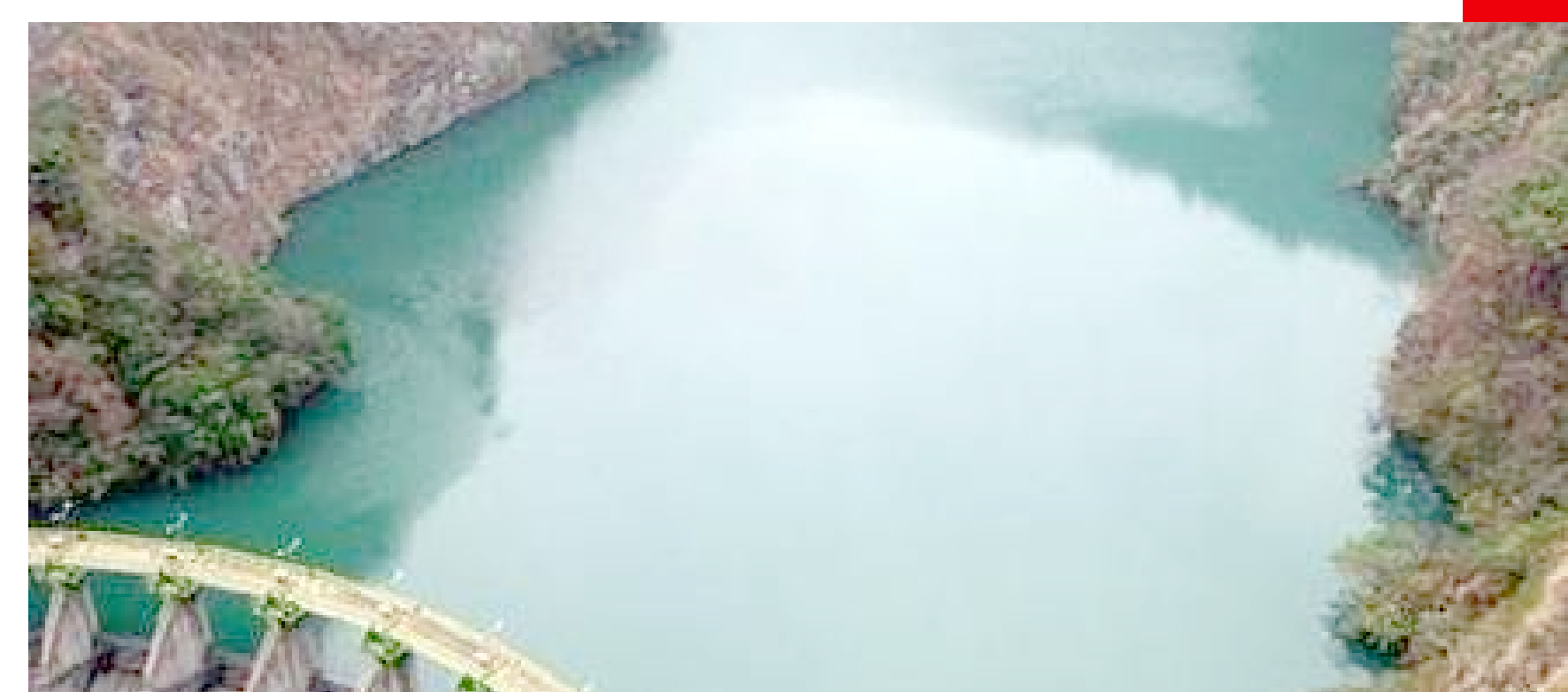
Advisory Douro Portugal (owned by Metito)

Scope: 3 water utilities companies

Cabina 3 years, Huambo 4 years, Luena 1 year.

Funded by: African Development Bank & World Bank

THE COMPANY ADVISED



INVESTMENTS

Due to the track record of the leadership of BUILDN'KO; it is therefore an abbreviation for Building Companies. Whereby Buildn'Ko invests time, networks, resources, know-how, risk management, and funds, either in serial entrepreneurship or angel investments.

The portfolio covers independent and operational companies with equity investments in sectors of technology, sports, F&B, and agriculture.

Investing in creation of concepts, products, and services. Building the start-up phase until execution and becomes operational.

Investments are approved once defined by creating a direct or indirect impact on individuals or on a larger scale of society.





Gorilla's Coffee

BEYOND FAIR TRADE

100%

SHARES

GORILLA'S COFFEE

Egypt's exclusive importer and distributor of Gorilla's specialty coffee. Supply to Four Seasons, BRGR, key retail accounts, and Amazon.com



Position
Rwandan coffee



Promote
Gorilla's Brand



Provide new
experience

Rwanda Farmers Coffee Company (RFCC) is a large-scale coffee roasting and packaging facility producing excellent roasted coffee from the highest quality green

beans located in Kigali, Rwanda/East Africa. A one-stop source for wholesale coffee beans, supplying coffee lovers in the region and worldwide.

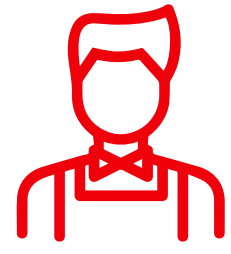


FARMERS PROMOTE RWANDA;
THROUGH AN EXPERIENCE OF
GORILLA'S COFFEE

“SUPPLYING COFFEE LOVERS”



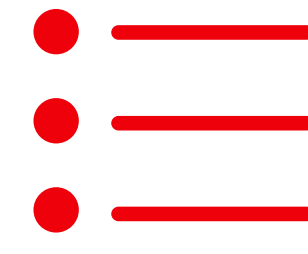
25 Locations



International Certified Baristas

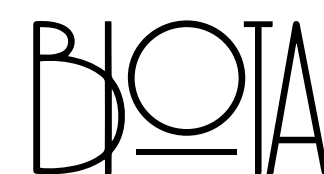


Training



Menu Development

CLIENTS IN EGYPT



TM THE TRI MACHINE

25%
SHARES

WHO WE ARE?

The Trimachine is a sports management company specializing in training endurance sports such as swimming, indoor cycling, cycling, running, strength, aquathlons and duathlons.

OUR VISION

Promote the best values of sports, providing resources to help everyone to train efficiently, race safely and stay motivated to achieve their personal goals.

OUR MISSION

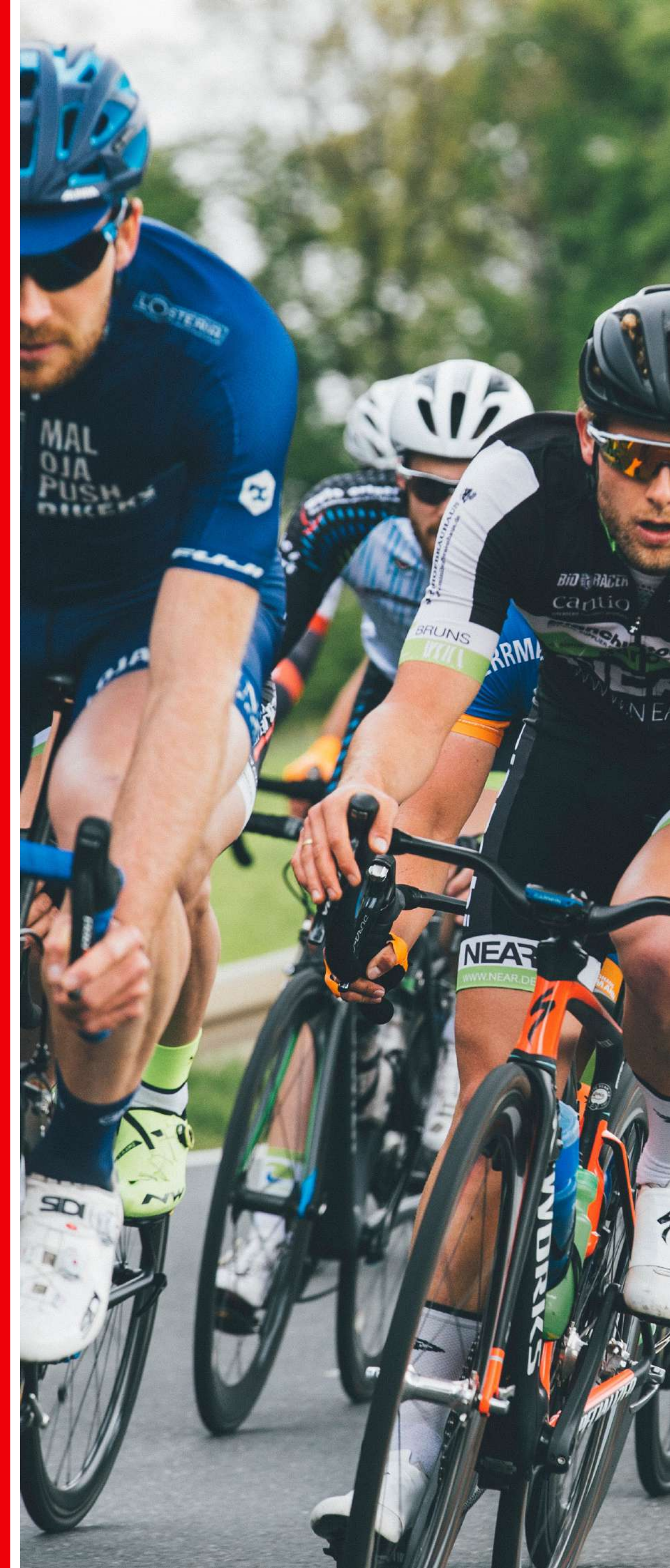
Provide value to society through the development of projects and initiatives geared toward health care and best sports values dissemination.

OUR GOAL

Our goal as an endurance academy is to encourage good health and fitness, success, and create a sense of belonging.

Members encourage one another, helping to achieve their personal goals such as finishing a race or getting faster.

Encouraging the young athletes to play individual sports such as Swimming, Cycling and Running.



MANs

for managing projects, cafes & restaurants



13%

SHARES

Nigeria & Senegal

UNDER DEVELOPMENT

Egypt

EXISTING

NEW EXPERIENCE SOCIAL HOUSE

MANS Co is a Food and Beverage company established to create new concepts.

Bittersweet was created to fill in a gap within the market whereby speciality coffee can offer a unique and high quality food menu.

Putting the theory into test at Arkan Extension Plaza next to Crown Plaza Hotel, Laduree Paris, and Azza Fahmy; Bittersweet exists to pushing the limits in a unique menu and new tastes in an upscale socialhouse.

VIBE + COFFEE + FOOD





agrimatic

2016

Acquired in

June, 2021

Exit in

“Sustainable Farming for Sustainable Future”



0% Fertilizers, Pesticides, Chemicals, Antibiotics and Hormones
85% Uses 85% less water compared to traditional agriculture
250% Agrimatic crops grow 250% faster relative to regular farming
1000% Agrimatic produces 7 - 10 times more than traditional agriculture per cultivated area

WHY AGRIMATIC?

Sustainable



Flexible



Affordable



Agrimatic is leading the pursuit for sustainable and innovative soilless farming



“Changing the world one crop at a time”

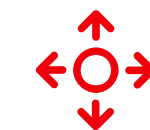
Through continuously advancing and optimizing our integrated systems, we are revolutionizing and standardizing agriculture while producing more affordable and higher-quality vegetables and fruits, anytime, anywhere.

We endeavor to build a research and development hub that attracts the best minds and talents and provides the nurturing environment to create cutting-edge technology that expands the frontiers of the agriculture industry.



NATURE

Agrimatic mimics nature for the best growing environment



ANYWHERE

Agrimatic can grow food on almost any terrain imaginable



AUTOMATED

Agrimatic is constantly developing its systems to become increasingly automated



ANYTIME

Agrimatic harvests its' crops continuously all-year-round





With a rapidly expanding global population, limited fertile land, water scarcity and slow agricultural development, there is a dire need for alternative sources for food security. Another growing concern is the quality of fresh produce, as the use of chemical fertilizers and pesticides has been increasingly widespread.

Since our inception, we have embarked on the mission to resolve these issues by tailoring unique system designs based on a solid scientific foundation. Through research, experimentation and creative engineering designs our Research and Development team provide and optimize innovative integrated solutions capable of converting any terrain into a highly efficient and productive agricultural “factory”. All while utilizing minimal amounts of our world’s precious non-renewable natural resources.

Agrimatic has committed itself to constantly strive to further develop and optimize our home-grown soil-less technology, to provide a secure and stable supply of high-quality, affordable food. With such a technology, we aspire to be the leaders in advanced soil-less and agriculture technologies, and further develop and utilize them to become the largest commercial producer.

We hope that by becoming industry leaders, we encourage others to adopt the same practices, and hence move mankind one step further towards improving their standards of living.



PROFESSIONAL FRISBEE LEAGUE



Operating in ZED Park, Sheikh Zayed

Consisting of

9

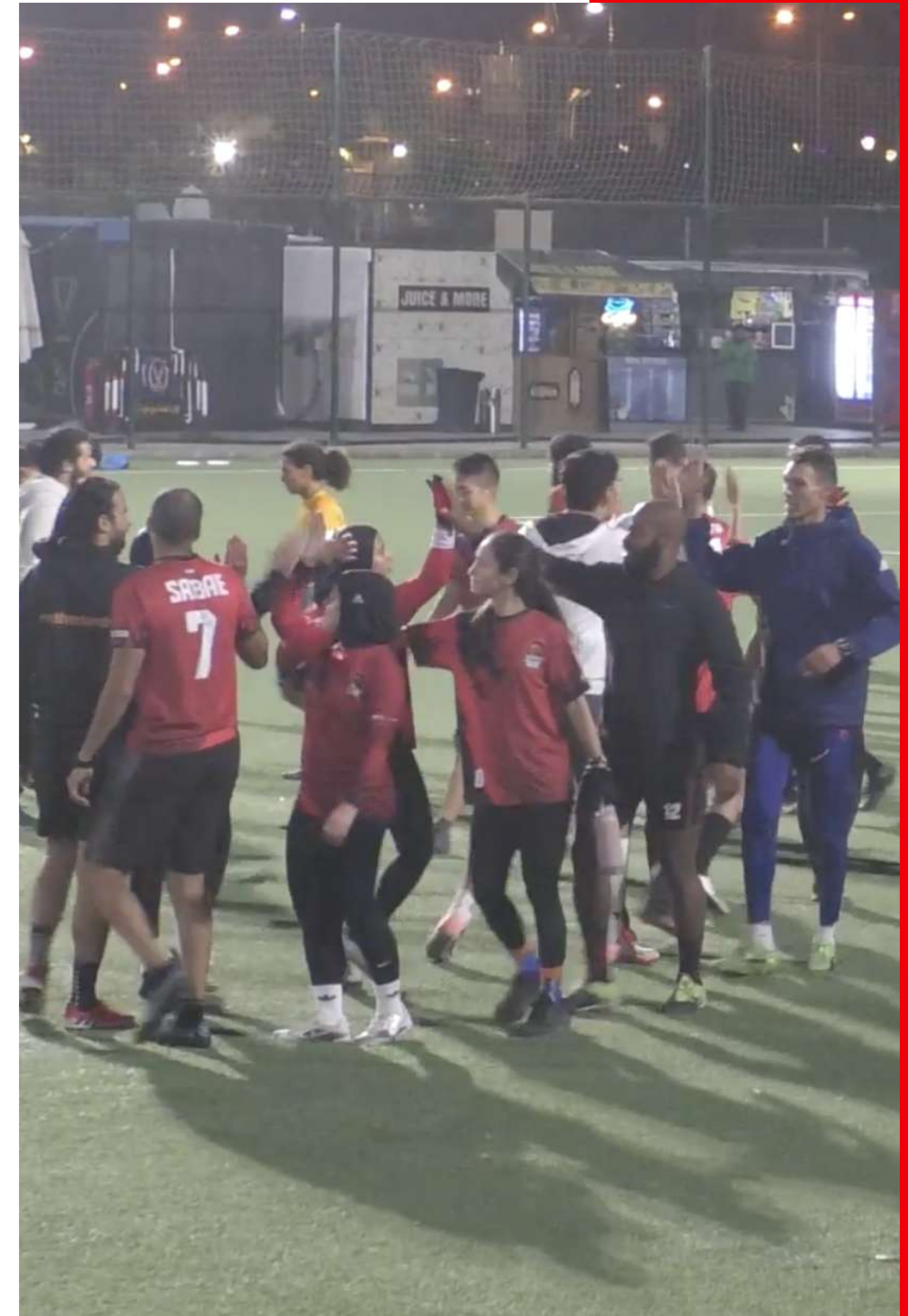
Professional
teams

2

Women
teams

League started in October 2022 and end in
March 2023.

Hosting the international Professional Frisbee
Tournament in 2023.





burnalong

Angel Investment

Baltimore, USA

SHARES

EXISTING

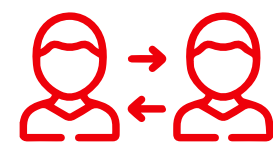
“We are a deeply mission-driven company”

Our mission is to change lives by giving people the health and wellness programming and support they need.

BurnAlong is built on that simple yet industry-changing philosophy that if you want to help people achieve their health and wellness goals, the way to do it is to bring them:

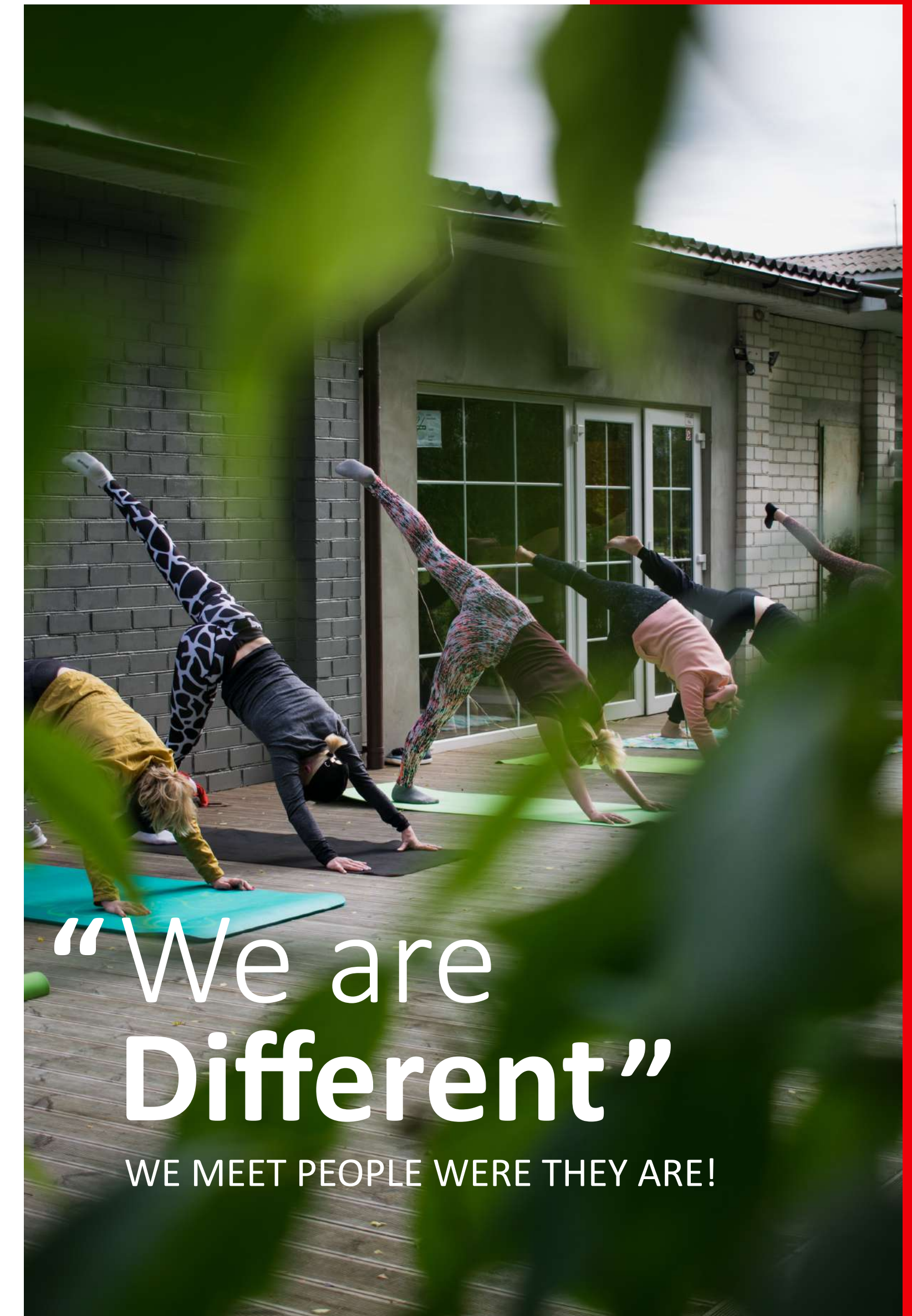


Programming they find relatable and inspiring.



Social support to keep them active and engaged.

Technology platform that is database that trains ~800,000 people / month on wellness and health.



“We are Different”

WE MEET PEOPLE WHERE THEY ARE!

Corporate Wellness Program

Diverse, inclusive, and local corporate wellness programming that meets employees where they are.

Burnalong is a customizable corporate wellness platform, scalable to even the largest global enterprises to keep everyone under your care healthy and engaged.



Provide specialty content for holistic wellness



Offer personalized support and social motivation



Inspire employee action with diversity of content



TRADE

While there is a need to develop trade within Africa, the union has taken corrective steps in creating the AFCFTA.

BUILDN'KO Investments is seizing the opportunity via IAT to harness the value of specific countries with Africa that has quality, competitiveness, and economies of scale to provide a comparative advantage to importing countries either via infrastructure, industry, or trade.

There are many direct and indirect benefits but not limited to as economic growth by encouraging industrialisation, trade diversity, import tariff reductions, government subsidy.





33%

SHARES

Nigeria & Senegal

UNDER DEVELOPMENT

Egypt, Rwanda, Burkina Faso

EXISTING

“WE BUILD SUCCESSFUL PROJECTS”

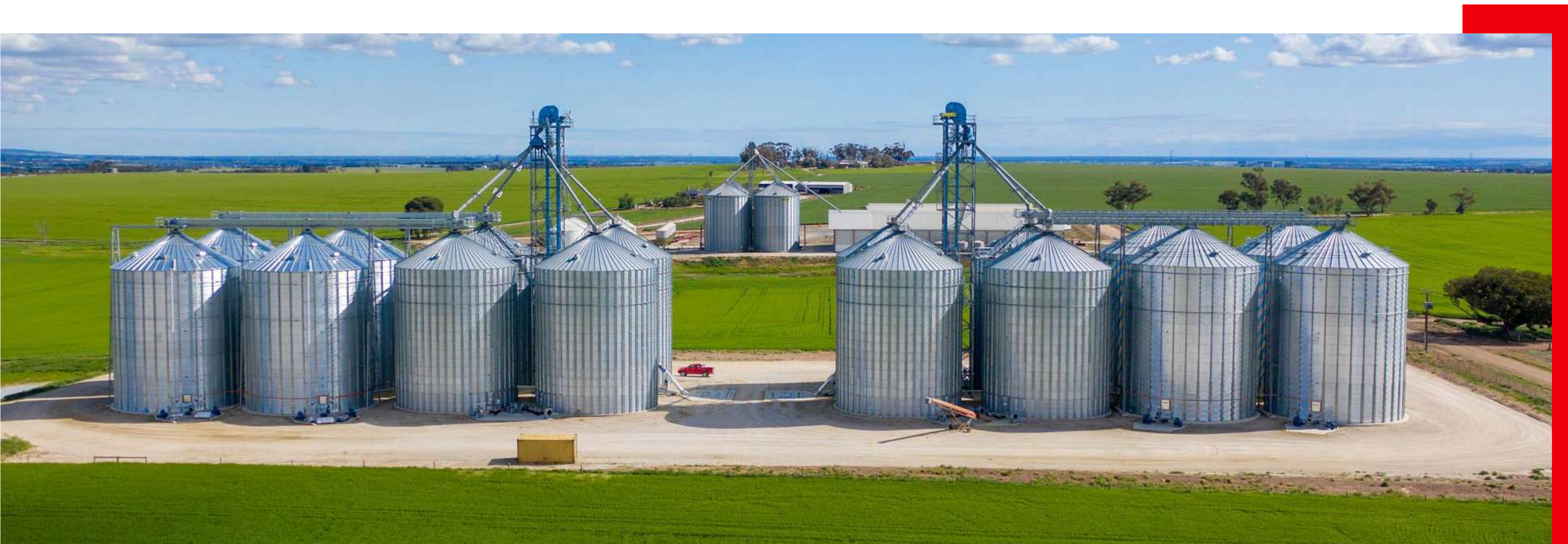
IAT works to develop projects, solutions, or trade required across the continent for both the private and public sector. We bring together the people, ideas, resources, technology to build a successful project.

We trade in focused commodities to and from Africa. Our market position is built on long term relationships, market understanding and expertise.

At IAT we understand that each country is unique and work with our partners and customer to find the optimal solutions for them.

We operate across most of the continent with 4 main branches of IAT in Rwanda, Egypt, Senegal, and Burkina Faso.

Responsibility is integral to IAT culture, it governs how we work and how we interact with our partners.



“CONTRIBUTING TO AFRICA’S ECONOMIES ”

OUR FOCUS

Small & Medium-Size Manufacturing

Access to capital finance

Trade within Africa

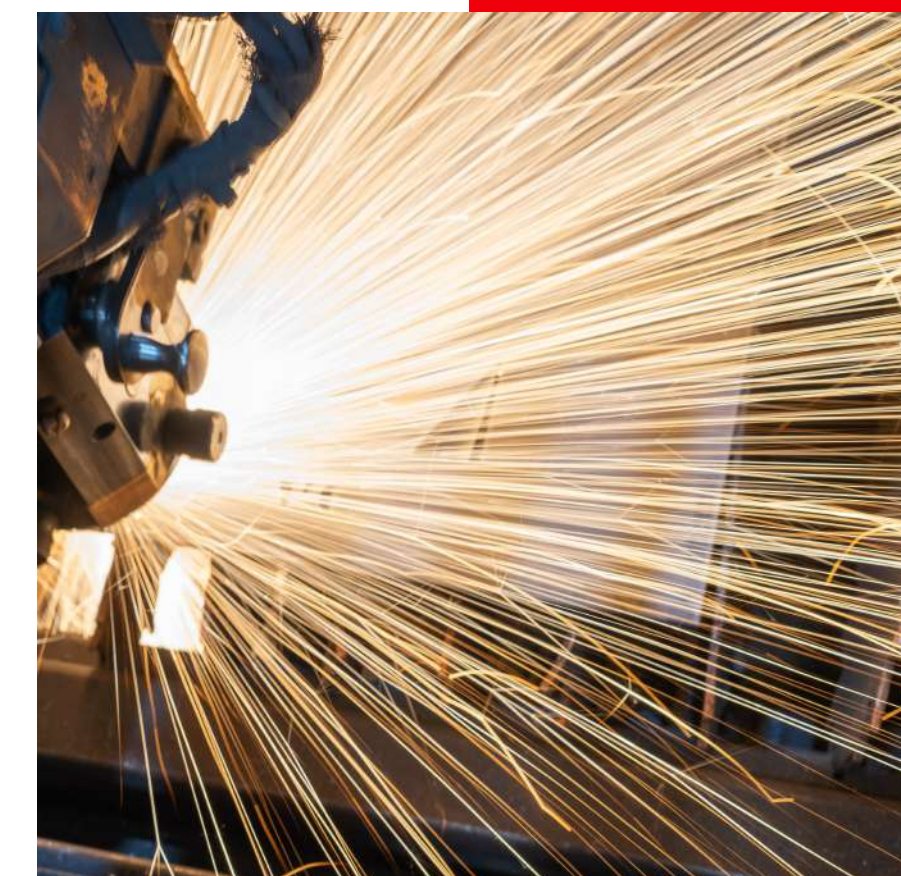
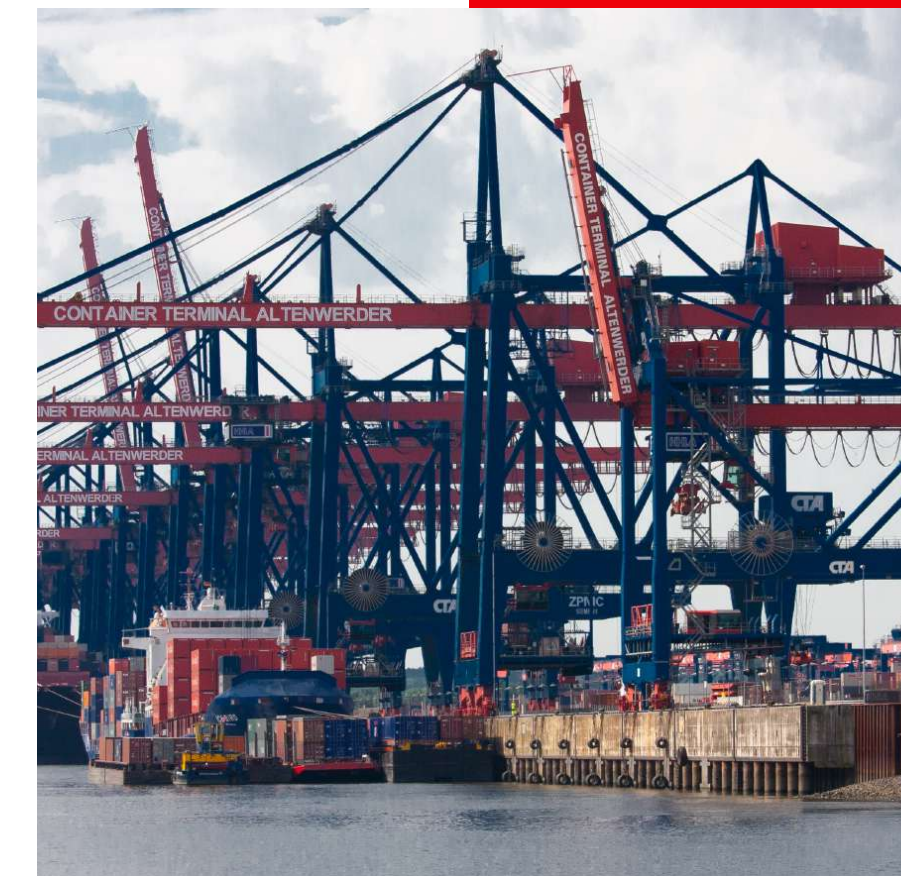
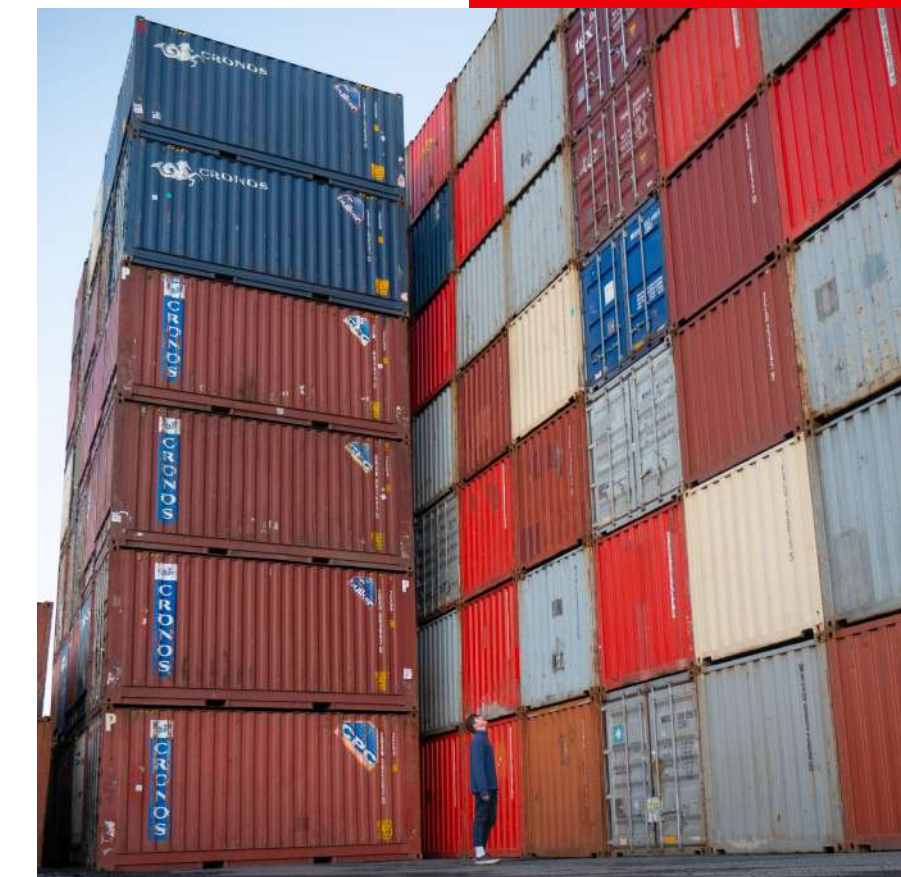
OUR MANDATE

Boost social and economic development within Africa

Building African industry investment, know-how and capacity.

Creating value addition for trade of goods and services.

“ A SOLUTION FOR DEVELOPMENT THROUGH HONEST DEVELOPMENT AND TRADE ”





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